

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL: Annual Contract for High Service Pump Repair, Machining, and Technical/Field Support Services  
 FOR: Support Services  
 TIME & DATE: (July 1, 2019 through December 31, 2020)  
 3:00 p.m., May 30, 2019

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

GROUP 1	PUMP REPAIR SERVICES, LABOR		Peerless Equipment 313 Hwy 90 East Hondo, TX 78861	Smith Pump Co. 3500 Comsouth, Bldg. 4, Suite 500 Austin, TX 78744	Weisinger Incorporated	Joe's Industrial Machine Shop	Austin Armature Works
	4 Pumps Large Pump TIR and Quote (250 HP and greater)	UNIT PRICE	4,000.00	2,750.00	NO BID	NO BID	NO BID
1	Horizontal Pump	TOTAL	16,000.00	11,000.00			
	2 Pumps Large Pump TIR and Quote (250 HP and greater)	UNIT PRICE	4,000.00	2,750.00			
2	Vertical Pump	TOTAL	8,000.00	5,500.00			
	3 Pumps Small Pump TIR and Quote (less than 250 HP)	UNIT PRICE	3,000.00	1,500.00			
3	Horizontal Pump	TOTAL	9,000.00	4,500.00			
	2 Pumps Small Pump TIR and Quote (less than 250 HP)	UNIT PRICE	3,000.00	1,500.00			
4	Vertical Pump	TOTAL	6,000.00	3,000.00			
	4 Pumps Pump Final Repair Report (FRR) Large FRR (250 HP and greater)	UNIT PRICE	250.00	400.00			
5	Horizontal Pump	TOTAL	1,000.00	1,600.00			
	2 Pumps Pump Final Repair Report (FRR) Large FRR (250 HP and greater)	UNIT PRICE	250.00	400.00			
6	Vertical Pump	TOTAL	500.00	800.00			
	3 Pumps Pump Final Repair Report (FRR) Small Pump FRR (less than 250 HP)	UNIT PRICE	250.00	250.00			
7	Horizontal Pump	TOTAL	750.00	750.00			
	2 Pumps Pump Final Repair Report (FRR) Small Pump FRR (less than 250 HP)	UNIT PRICE	250.00	250.00			
8	Vertical Pump	TOTAL	500.00	500.00			
	<b>TOTAL GROUP 1</b>	TOTAL	42,750.00	27,650.00			
<b>GROUP 2</b>	<b>Pump Repairs Large Pump Repair Shop Labor (250 HP and Greater)</b>						
	1,000 Hours Large Pump Repair Shop Labor (250 HP and Greater)	UNIT PRICE	80.00	80.00			
1	Horizontal Pump - Regular Time	TOTAL	80,000.00	80,000.00			

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2	20 Hours Large Pump Repair Shop Labor (250 HP and Greater) Horizontal Pump - Overtime	UNIT PRICE TOTAL	80.00 1,600.00	120.00 2,400.00	NO BID	NO BID	NO BID
3	400 Hours Large Pump Repair Shop Labor (250 HP and Greater) Vertical Pump - Regular Time	UNIT PRICE TOTAL	80.00 32,000.00	80.00 32,000.00			
4	20 Hours Large Pump Repair Shop Labor (250 HP and Greater) Vertical Pump - Overtime	UNIT PRICE TOTAL	80.00 1,600.00	120.00 2,400.00			
5	400 Hours Small Pump Repair Shop Labor (less than 250 HP) Horizontal Pump - Regular Time	UNIT PRICE TOTAL	80.00 32,000.00	80.00 32,000.00			
6	20 Hours Small Pump Repair Shop Labor (less than 250 HP) Horizontal Pump - Overtime	UNIT PRICE TOTAL	80.00 1,600.00	120.00 2,400.00			
7	80 Hours Small Pump Repair Shop Labor (less than 250 HP) Vertical Pump - Regular Time	UNIT PRICE TOTAL	80.00 6,400.00	80.00 6,400.00			
8	10 Hours Small Pump Repair Shop Labor (less than 250 HP) Vertical Pump - Overtime	UNIT PRICE TOTAL	80.00 800.00	120.00 1,200.00			
	<b>TOTAL GROUP 2</b>	TOTAL	156,000.00	158,800.00			
<b>GROUP 3</b>	<b>Allowances and markups for Pump Repairs Parts and Materials, including shipping, Cost-Plus Markup. Invoice parts and materials</b>						
1	Pumps Major Components (rotating assemblies, impellers, impeller keys, shafts, discharge heads, diffuser plates, diffuser, steel shell, etc.)	% Markup TOTAL	25,000.00 17% 29,250.00	25,000.00 15% 28,750.00			
2	Pumps Ancillary Components (keys, keyed shaft couplings, lantern rings, bearings, pump/shaft seals, bowl wear rings, packing glands, collars, stuffing boxes, sand collars, etc.)	% Markup TOTAL	20,000.00 17% 23,400.00	20,000.00 15% 23,000.00			
	<b>TOTAL GROUP 3</b>	TOTAL	52,650.00	51,750.00			

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<b>GROUP 4A</b>	<b>SPECIALTY MACHINING WORK, LABOR AND ALLOWANCES</b>				NO BID	NO BID	NO BID
1	400 Hours Labor @ Regular Time Rate	UNIT PRICE TOTAL	80.00 32,000.00	80.00 32,000.00			
2	20 Hours Labor @ Overtime Rate	UNIT PRICE TOTAL	80.00 1,600.00	120.00 2,400.00			
	<b>TOTAL GROUP 4A</b>	TOTAL	33,600.00	34,400.00			
<b>GROUP 4B</b>	<b>SPECIALTY MACHINING WORK, LABOR AND ALLOWANCES</b>						
1	Material allowance for machining work by Supplier. Bid Markup	% Markup TOTAL	10% 77,000.00	15% 80,500.00			
2	Allowance for subcontracted machining work. Bid Markup for invoiced work	% Markup TOTAL	10% 11,000.00	15% 11,500.00			
	<b>TOTAL GROUP 4B</b>	TOTAL	88,000.00	92,000.00			
<b>GROUP 5A</b>	<b>FIELD AND TECHNICAL SUPPORT SERVICES, LABOR AND ALLOWANCE</b>						
1	120 Hours Field Work @ Regular Rate	UNIT PRICE TOTAL	75.00 9,000.00	84.00 10,080.00			
2	40 Hours Field Work @ Overtime Rate	UNIT PRICE TOTAL	75.00 3,000.00	126.00 5,040.00			
3	40 Hours Technical Work @ Regular Rate	UNIT PRICE TOTAL	75.00 3,000.00	84.00 3,360.00			
4	10 Hours Technical Work @ Overtime Rate	UNIT PRICE TOTAL	75.00 750.00	126.00 1,260.00			
	<b>TOTAL GROUP 5A</b>	TOTAL	15,750.00	19,740.00			
<b>GROUP 5B</b>							
1	Materials/Equipment Allowance	% Markup TOTAL	10% 5,500.00	15% 5,750.00			
2	Hydraulic/Performance Testing Services	% Markup TOTAL	10% 22,000.00	15% 23,000.00			
3	5 Trips Travel (Flat/Rate/Person)	UNIT PRICE TOTAL	200.00 1,000.00	350.00 1,750.00			

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	<b>TOTAL GROUP 5B</b>	TOTAL	28,500.00	30,500.00	NO BID	NO BID	NO BID
<b>GROUP 6</b>	<b>Allowance and Markups for Pump Replacement, including shipping, Cost-Plus markup. Invoice parts and materials. <u>Pump Replacement Allowance</u></b>		100,000.00	100,000.00			
	1 Replacement Pumps	% Markup	17%	20%			
		TOTAL	117,000.00	120,000.00			
	<b>TOTAL GROUP 6</b>	TOTAL	117,000.00	120,000.00			
			*				
	<b>TOTAL BID AMOUNT GROUPS 1 THROUGH 6)</b>	TOTAL	<b>534,250.00</b>	534,840.00			
	<b>FIRST PERIOD AWARD AMOUNT FOR 16 MONTHS</b>		<b>712,333.33</b>				
	<b>EXTENSION 1</b>	EXTENSION	<b>534,250.00</b>				
	<b>EXTENSION 2</b>	EXTENSION	<b>534,250.00</b>				
	<b>EXTENSION 3</b>	EXTENSION	<b>534,250.00</b>				
	<b>EXTENSION 4</b>	EXTENSION	<b>534,250.00</b>				
	Terms		Net 30 days	Net 30 days			
	Delivery Days						

**\*LOW BIDDER**

BID INVITATIONS WERE E-MAILED TO AND/OR PICKED UP BY:

- Aawems
- Airmail
- Alsay
- Conhagen
- DXPE
- Gicon Pumps
- Layne

- Odessa Pumps
- Peerless Equipment
- Pump Power
- Smith Pump
- Weisinger
- Demandstar
- SAWS Website